

COMPANY PROFILE



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COMPANY PROFILE

ORGANISATION BACKGROUND

East African Gasoil Limited (EAGOL) is a privately owned company established on 13th October 2009 under the Companies Act (Cap 486) of laws of Kenya.

EAGOL has its headquarter in **Nairobi**- Kenya and has regional supply branches in major towns which include **Mombasa, Nakuru, Kisumu** and **Eldoret**.

EAGOL started operations in the year 2010 initially dealing in distribution and retail of petroleum product from its Jomvu Truck Stop.

In 2011 EAGOL started import and export of petroleum products and sold them locally and regionally in Kenya, South Sudan, Uganda and Rwanda. EAGOL has gradually grown its products volume and retail network. EAGOL has since set up a major market presence in South Sudan, incorporated as East African Gasoil Limited, and in Uganda incorporated of East African Gasoil (U) Ltd with licenses to import, export and undertake retail fuel business.

Currently EAGOL buys and onwards sells approximately **115 million litres** of petroleum products annually. These products are destined for both the local and the international markets. EAGOL also owns and directly operates six retail petroleum stations in **Mombasa, Namanga, Kilifi, Eldoret, Nakuru**, and **Kisumu**.

EAGOL operations are governed and regulated by relevant legislation and regulatory authorities. EAGOL always ensure compliance with all the state laws and statutory obligations governing the Oil Trade Industry.

CORPORATE MANAGEMENT

Executive Management

The current organization structure of East African Gasoil Ltd (EAGOL) comprises of a Chief Executive Officer (CEO), Internal Auditor, Finance Director and the General Manager.

Board of Directors

The current board of directors comprises six appointed members headed by the Chairman.

Auditors

AAC Kenya,
Certified Public Accountants (K)
4th Floor, Sea View Plaza,
Mama Ngina Drive,
Mombasa, Kenya
Tel: 254-20 8095563 / 202630265

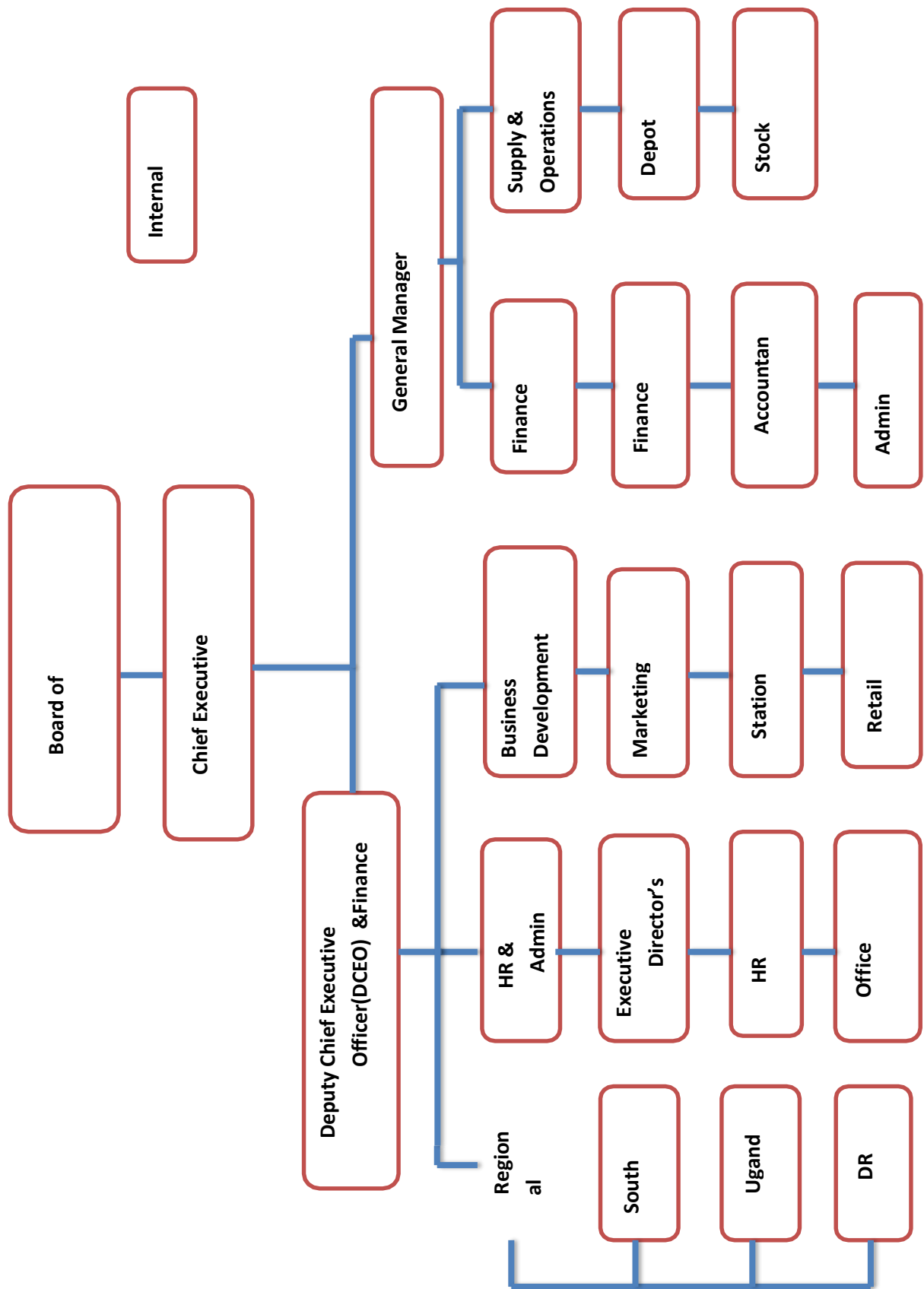
Banking Details

Kenya Commercial Bank (KCB Bank) – Mombasa, Kenya and Juba, South Sudan
Stanbic Bank (Kenya)
Barclays Bank (Kenya)
Co-operative Bank of Kenya

Professional Membership

1. Petroleum Institute of East Africa (PIEA)
2. Oil Spill Mutual Aid Group (OSMAG)
3. Oil Marketers Association of Kenya
4. British Chamber of Commerce Kenya
5. The Kenya National Chamber of Commerce (KNCCI)
6. South Sudan Chamber of Commerce
7. Uganda Chamber of Commerce

ORGANISATIONAL CHART



Products and Services

Customer satisfaction is a primary focus in EAGOL and it recognizes this to be the key to its success. EAGOL strives to understand the needs and concerns of its customers by effectively responding to them.

The EAGOL policy is to:

- Provide high quality products and services that meet industry specifications and our customers' needs.
- Furnish services that reliably meet standards of performance, efficiency and courtesy.
- Provide accurate and sufficient information about its products and services so that customers can make informed purchasing decisions.

EAGOL adopts best practices through innovation and sharing of knowledge to achieve efficient, reliable and superior customer service.

Our product portfolio:

- Automotive Gas oil (AGO)
- Illuminating Kerosene
- Jet A-1
- Premium Motor Spirit (PMS)
- Oils & Lubricants

EAGOL is quality certified with **ISO 9001:2015** Quality Assurance. EAGOL has also partnered with leading, internationally recognised brands to provide top quality Marine, Vehicle, Motorcycle and Industrial lubricants.

EAGOL Clients?

EAGOL currently moves on average **115 million litres** of fuel and lubricant products per year for both the local and regional markets. Examples of some of the EAGOL clientele are as follows:

1. Primary supplier nationally for Kenya Railways
 2. American Embassy through UCIG at Camp Simba, Manda Bay and NZARA U.S.A. Camp in South Sudan
 3. UNHCR Offices in Dadaab and Kakuma Refugee Camps as backup supplier
 4. China Wu YI Co. Limited- Mombasa, Kenya
 5. Third Engineering Bureau of China (CCCC) Mombasa, Kenya
 6. Exxon Investments Limited
 7. Kenya Police Namanga Post
 8. Kenya Revenue Authority Namanga Border post
 9. Zhongmei Engineering Limited
 10. Multiple retail stations throughout Kenya, Uganda, and into Democratic Republic of Congo
-

SUPPLY AND DELIVERY LOGISTICS

In order to continuously meet the dynamic needs of its customers, both commercial, bulk and the retail segment, EAGOL has product transport and storage agreements with partners where it is able to efficiently serve and consistently meet the demands of its customers.

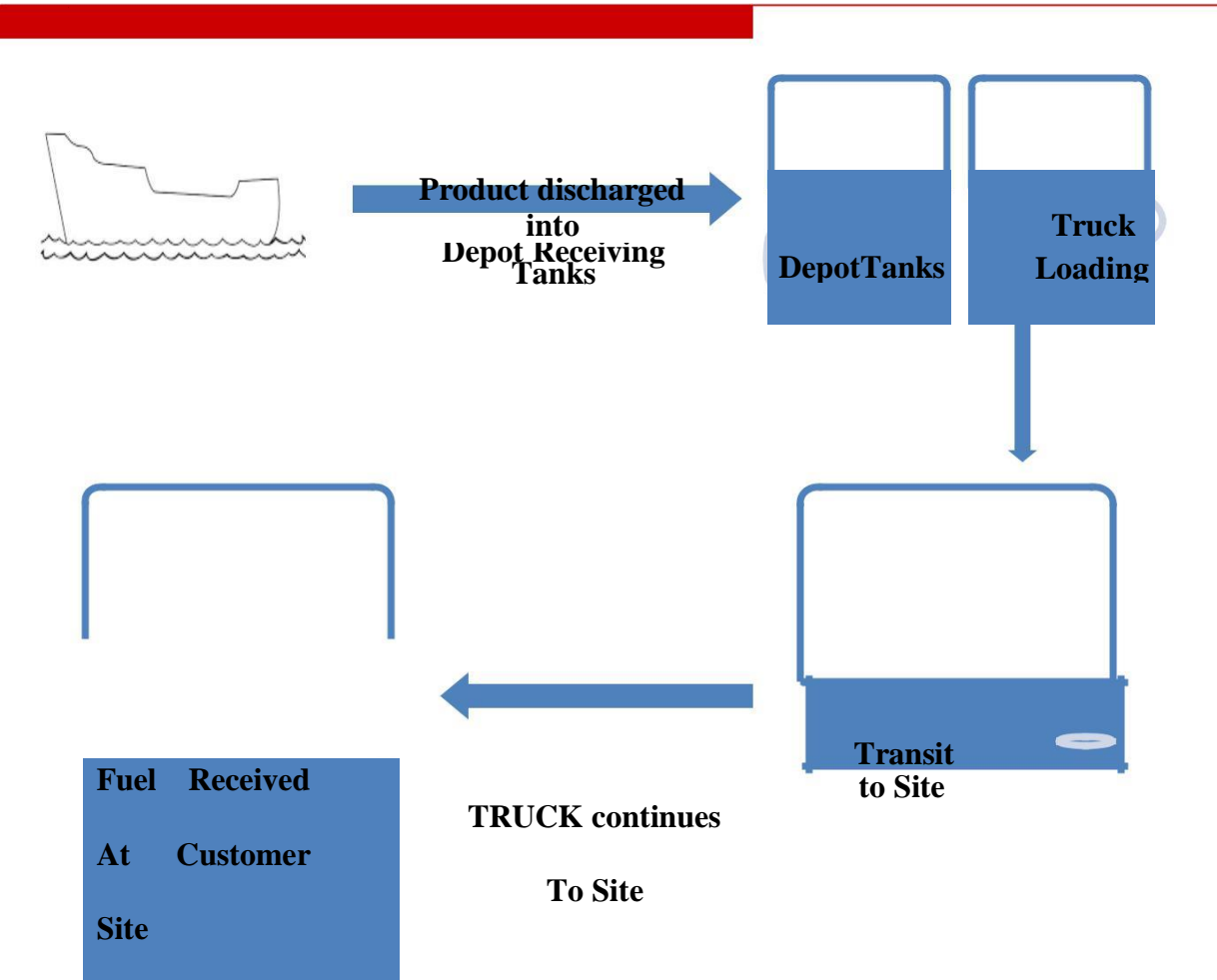
In Mombasa it serves the customers through deliveries from the Kenya Petroleum Refinery facility, VTTI terminal and other private terminals.

Whereas the inland and export markets are served from private storage terminals in Nairobi and Konza and further through the Kenya Pipeline Company common user depots in Eldoret, Nakuru and Kisumu. In South Sudan EAGOL has a substantial fuel depot with a large capacity located in Lologo, Juba town.

In order to meet the increasing customer demands and achieve logistical efficiency, EAGOL supplements transport requirements with over 20 fuel truck tankers across the country. EAGOL is able to deliver at any given time over five million litres. Its minimum tanker carriage capacities are from 10,000 to 40,000 litres for short and longer delivery distances respectively.

EAGOL is currently expanding its retail footprint where it has five retail stations; EAGOL Kilifi Retail Station; EAGOL Namanga Retail Station; EAGOL Eldoret Retail Station, EAGOL Kisumu Retail Station, and EAGOL Nakuru Retail Station. One additional station is currently under construction and located in Kwale County.

Logistics Route Map



ENVIRONMENTAL POLICY

It is the East African Gasoil Ltd policy to conduct its business in a manner that is committed to avoid, minimize and mitigate environmental impacts wherever it does business. As EAGOL manages its operations, it must understand the impact of its business on the environment, adhere to a consistent risk management approach and maintain a relentless focus on operational excellence. It strategically reviews key environmental issues for its business such as, energy efficiency and water use.

EAGOL's commitment is guided by the following principles:

- comply with all applicable environmental laws and regulations and applying responsible internal requirements pertaining to environmental aspects, health and safety;
- design, operate, and maintain its facilities in a manner that protects the environment and the health and safety of our employees and the public;
- inspire concern and respect for the environment, emphasize every employee's responsibility in environmental performance through preservation, prevention, reduction and recycling;
- join with government and industry groups to foster timely development of effective environmental laws and regulations that safeguard the community, workplace and environment;
- Undertake appropriate reviews and evaluations of its operations to measure progress and to foster compliance with this policy.

CODE OF BUSINESS ETHICS

CODE OF BUSINESS ETHICS

EAST AFRICAN GASOIL (EAGOL) CODE OF BUSINESS ETHICS

The following document lays out the core basic business ethics of the company and must be clearly understood by all staff, directors, and shareholders so that during the course of its work it is clearly understood the level of ethics expected from the company.

EAGOL has a culture of ethics and integrity that is of the highest standard and of which it will continue to maintain. The code of ethics that EAGOL adheres to is the basis of the company's success and has played a crucial role in building loyal and long-term relationships with its valued clients.

EAGOL operates in the East Africa region some of the countries considered as some of the most volatile and challenging in the world making adherence to high ethical standards even more important.

DISCRIMINATION AND HARASSMENT

EAGOL has zero tolerance for discrimination and is prides itself as an equal opportunity employer. Please see the separate EAGOL "General Equal Opportunities and Racial Equality Policy".

HEALTH AND SAFETY

EAGOL works in some of the most challenging and insecure environments in the world and this pose many challenges for the company.

Staff safety comes first and the company at all times tries to maintain the highest levels of safety for its staff and the benefactors of its products. Whilst only a few of the countries have enforceable health and safety regulations EAGOL maintains a safe work place and environment that will ensure the safety of its employees at all times.

Security – EAGOL undertakes comprehensive risk management assessments in order to reduce the likelihood of any incident involving its employees.

Health – All EAGOL staff have the access to the best health facilities and services available in the region.

CONFLICT OF INTEREST

A conflict of interest arises when personal interests conflict with the performance of professional duties. EAGOL is committed to undertake its work in the following manner.

- ✓ Conduct business in an open and transparent manner;
- ✓ Ensure all financial, business and other activities are lawful and free of conflicts;
- ✓ Disclose any conflict of interest to the Management and shareholders of EAGOL.

GIFTS, GRATUITIES AND ENTERTAINMENT

EAGOL and contractors, their families and employees must only use promotional activities that are within the accepted business practice and without the intention of unduly influencing them the person benefitting.

MONEY LAUNDERING

For details please see the separate “EAGOL Anti-Money Laundering Policy”. Its suppliers and contractors are expected to follow applicable laws that prohibit money laundering and require the reporting of cash and other suspicious transactions.

REPORTING SUSPECTED PROBLEMS

EAGOL staff and clients are expected to report any concerns about unethical or suspected unethical misconduct by EAGOL.

EAGOL CSR

EAGOL CORPORATE SOCIAL RESPONSIBILITY (CSR)

CORPORATE SOCIAL RESPONSIBILITY

At EAGOL, we recognise our role as an economic organ of society and believe that tangible contribution towards building economic and societal enhancement of the community is commensurate to our overall performance. As we continue to grow as an Organization, we aim to promote impactful growth of the community around us.

Corporate Social Responsibility is an integral part of our business culture for which an annual budgetary allocation is provided. Our CSR policy outlines the areas in which we aim to make a positive difference for sustainable development through:

1. ROAD SAFETY

We endeavour to complement the existing national infrastructure and regulations for safe road use through initiatives that promote compliance. We have made it our purpose to equip road users with material that enhance their safety and the safety of their passengers.

2. EDUCATION

With education the backbone of development, we have set out to enhancing the community's learning environment through activities that promote comfortable leaning and encourage intentional effort towards good performance

3. HEALTH

At EAGOL, a healthy community is as important as a healthy working environment. We seek to not only engage in activities that improve individual health and communal healthcare facilities, but we aim to promote implementation of the Occupational Health and Safety Act (OSHA) 2007 in the community as and where possible.

4. VULNERABLE GROUPS

Although our CSR policy outlines areas in which we strive to provide sustainable aid throughout the year, we have selected the month of Ramadhan to go the extra mile in helping the community with items of short and long term ease. These include but are not limited to sponsoring iftar programs and distribution of food and non-food items towards selected orphanages, revert centres and homes of the less privileged within the community.

EAGOL ISO 9001:2015 QUALITY ASSURANCE CERTIFICATION

SGS

Certificate KE16/2331

The management system of

East African Gasoil Ltd.

MOMBASA TRADE CENTRE, Nkrumah Road,
P.O Box 3378-80100, Mombasa , Kenya

has been assessed and certified as meeting the requirements of

ISO 9001:2015

For the following activities:

**Import, Export and Wholesale of All Petroleum Products, including
Automotive Gasoil, Premium Motor Spirit and Jet-A1 fuels**

This certificate is valid from 9 June 2019 until 9 June 2022
and remains valid subject to satisfactory surveillance audits.
Recertification audit due a minimum of 60 days before the expiration date.
Issue 3. Certified since 9 June 2016



Authorised by

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Page 1 of 1



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